# MassHealth: Dispelling Myths & Preserving Progress

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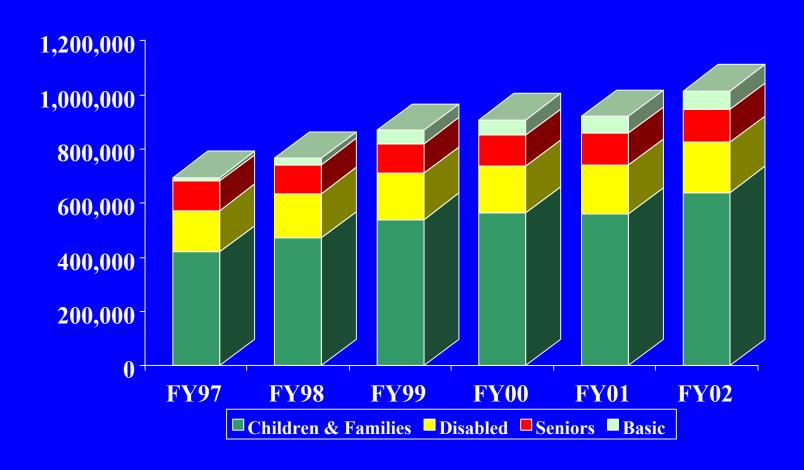


#### Successes of MassHealth

- Program serves most vulnerable
- State's deliberate efforts to expand health coverage have been very successful
- Expansions are a major reason for relatively low rate of uninsured in Massachusetts
  - 3% for children vs. 12% in US
  - $-\sim6\%$  for adults vs. 16% in US
- Program is essential source of payment for many providers, particularly the safety net

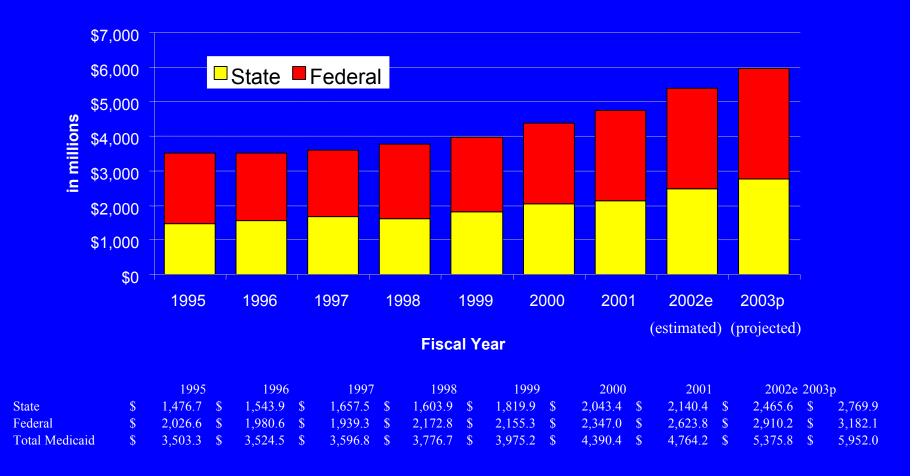


### MassHealth Enrollment Has Grown by Over 300,000 since FY97





### MassHealth Spending: FY 1996-2003p\*

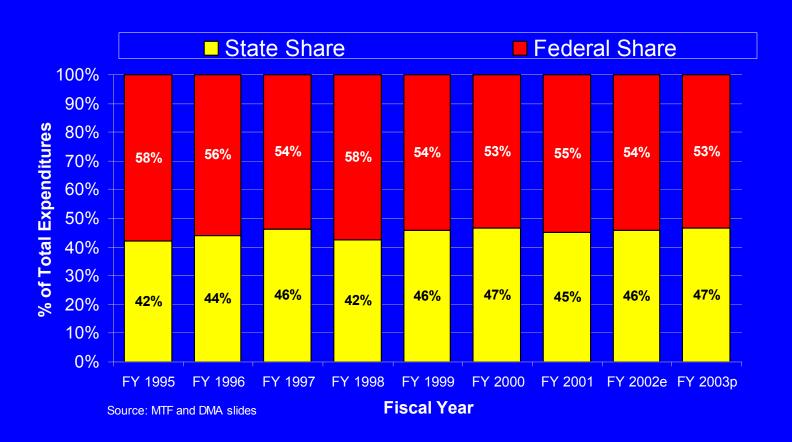


<sup>\*</sup>Excludes disproportionate share hospital payments.

Source: Mass. Taxpayers Foundation

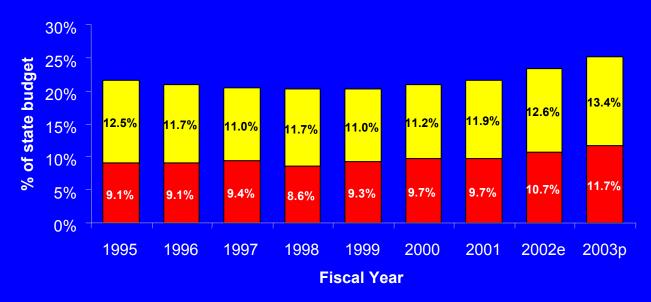


### Less Than Half of MassHealth Spending is Paid by the State





# MassHealth Is A Growing Share of the State's Budget, Both In Total and in Terms of the State Share of Spending



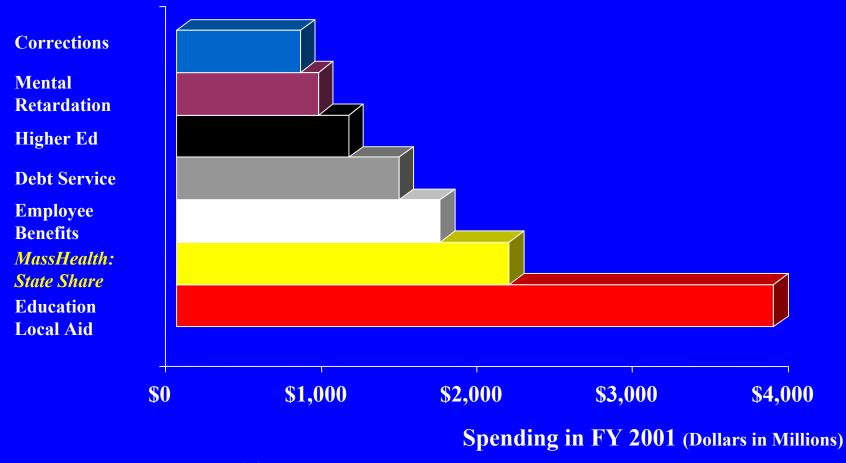
State Share	Federal Share
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	1995	1996	1997	1998	1999	2000	2001	2002e	2003p
State Share	9.1%	9.1%	9.4%	8.6%	9.3%	9.7%	9.7%	10.7%	11.7%
Federal Share	12.5%	11.7%	11.0%	11.7%	11.0%	11.2%	11.9%	12.6%	13.4%

Source: MTF, 2002e based on governor's supplemental requests to date; 2003p Medicaid based on House 1, total budget based on MTF projection of 3% growth over 2001.



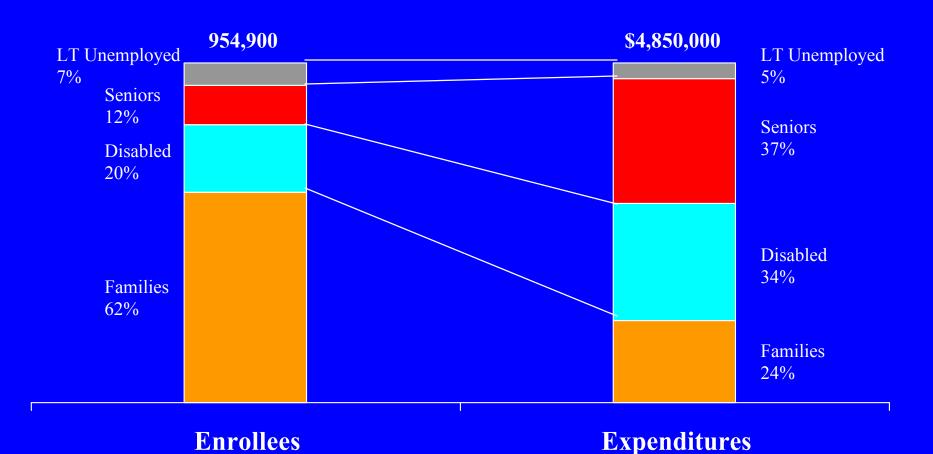
### The State's Share of MassHealth Spending is Not Out of Line With Spending for Other Important Priorities, Such as Education and Benefits for State Employees



Source: Mass. Taxpayers Foundation



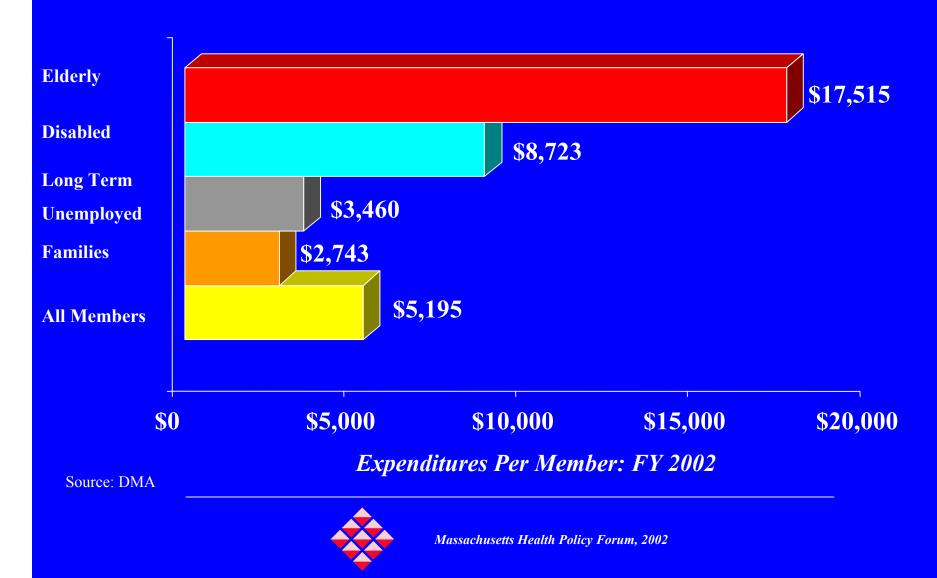
## Most MassHealth Spending Is For A Relatively Small Proportion of Members, Most of Whom are Elderly or Disabled



Source: Division of Medical Assistance, enrollment as of 6/30/01 and FY 2001 estimated expenditures.



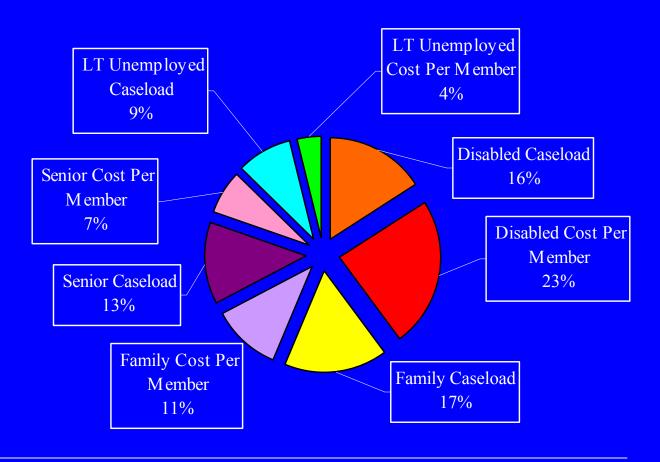
# Services Provided to Elderly and Disabled Members Are Much More Expensive Than Those Provided to Families and Long-Term Unemployed Adults



# **Explaining The Trends in MassHealth Spending**



# Increased Membership Explains 55% of the Increase in Expenditures, and Cost Per Member Accounts for 45% FY98-01





### Expansion Accounts for 11% of Total MassHealth Costs in FY01 and 33% of Increases from FY97-02

Medicaid Expenditures: Expansion and Non-Expansion Populations (\$ millions)



Source: Massachusetts Taxpayers Foundation. 2002.



### Uncompensated Care Costs Went Down During the Initial Period of MassHealth Expansion

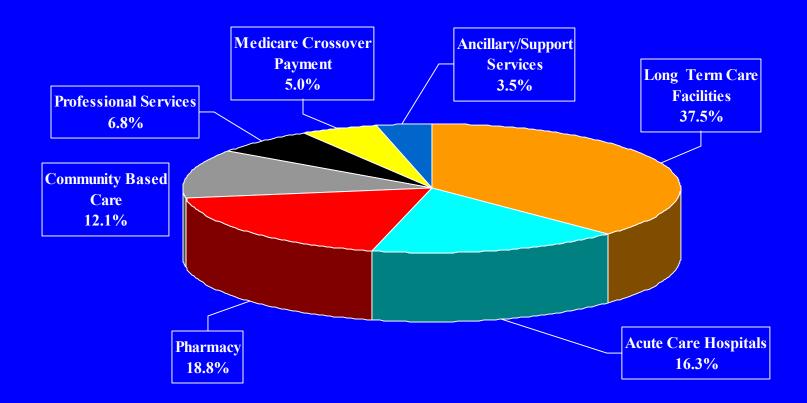
(\$ millions)



Source: DHCFP



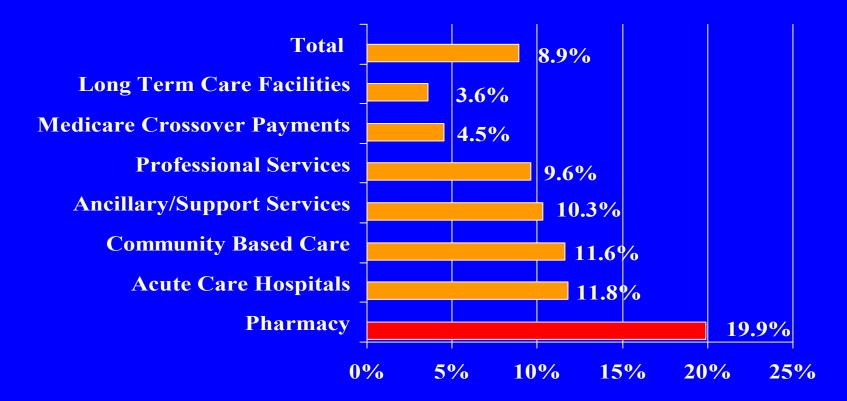
### Distribution of MassHealth Fee for Service Payments, FY 01





### Total Spending on Pharmacy is Growing Twice as Fast as Spending for Any Other Service

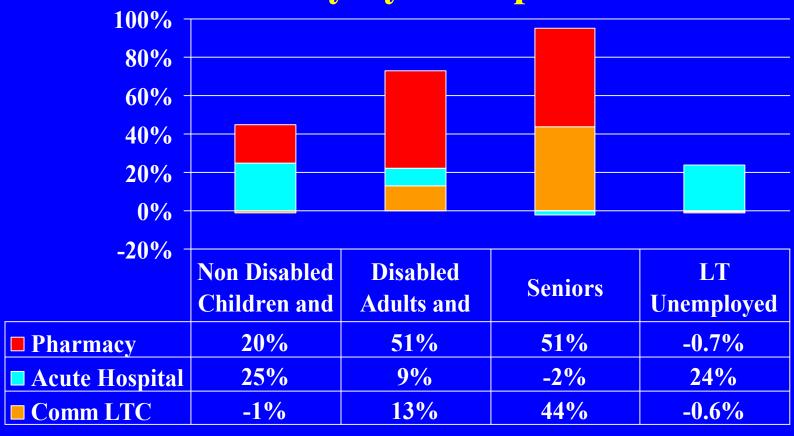
Average Annual Percent Increases in Total Spending\*, FY98 – FY01



<sup>\*</sup>Total spending reflect the effect of changes in membership, member mix, utilization and rates of payment



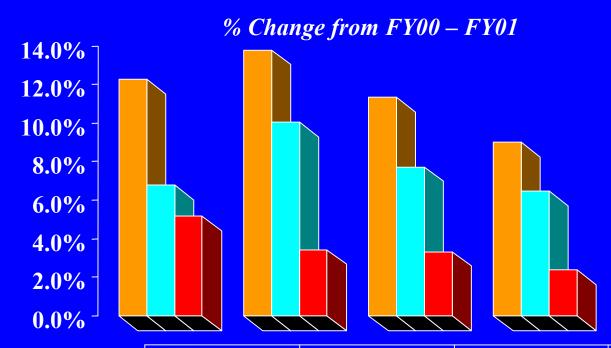
### Causes of PMPM Cost Increases Vary by Group



Percent Contribution of Three Services to PMPM Expense Increases by Enrollment Group, FY98 - FY01



#### **Cost per Prescription is Driving Pharmacy Costs PMPM**



	Disabled Adults and Children	Non-Disabled Adults and Children	Seniors	Basic
■% Change in Total Pharmacy Cost PMPM	12.3%	13.8%	11.3%	9.0%
■% Change in Cost/Script	6.8%	10.0%	7.7%	6.5%
■% Change in Scripts/Member	5.2%	3.4%	3.3%	2.4%

Source: DMA, FY00 – FY01 Change, Data through 3/30/02

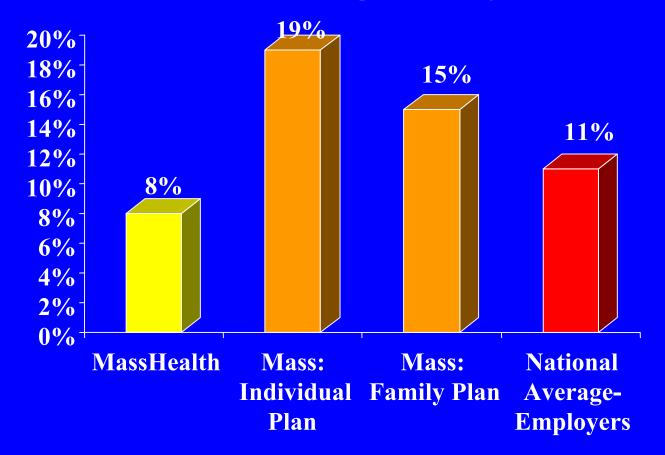


# Putting MassHealth in Perspective



### Recent MassHealth Spending Growth is Lower than Trends for Private Health Insurance Premiums

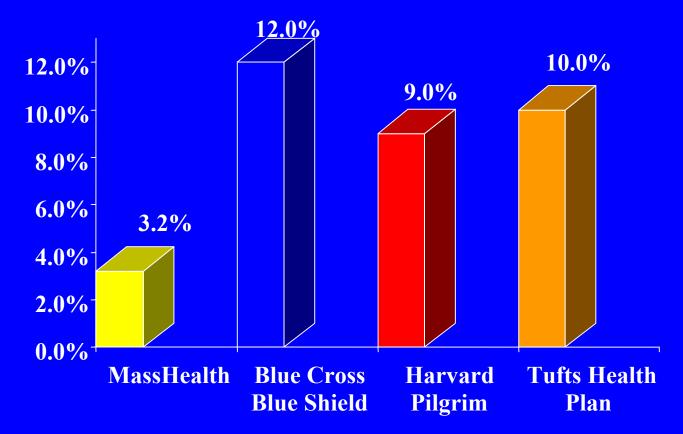
MassHealth FY 2001 PMPM Growth Compared to Average Premium Growth



Source: DMA; Division of Health Care Finance and Policy, 2001 Employer Health Insurance Survey; Kaiser Family Foundation, Trends and Indicators in the Changing Health Insurance Marketplace, 2002.



#### Administrative Costs for MassHealth Are Far Lower Than For Commercial Health Plans



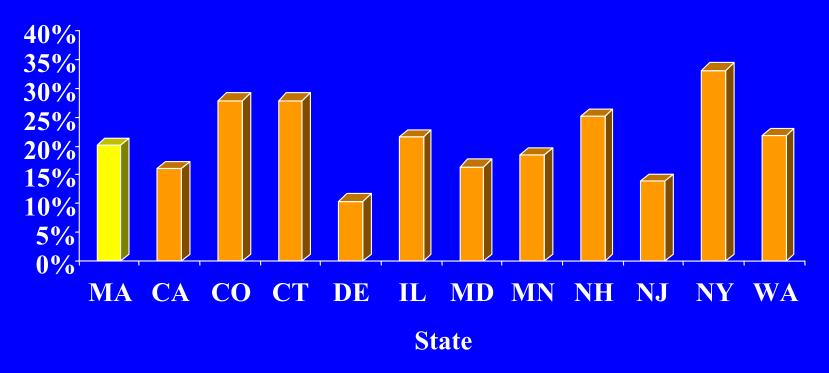
Administrative Costs as a Percent of Expenditures, 2001

Source: DMA and health plan 2001 financial reports. MassHealth inclues administrative costs included in contracts with managed care plans and contract with UMass Medical School



# The Percent of Massachusetts State Expenditures Going to the Medicaid Budget is Average Compared to Peer States

Total Medicaid Expenditures as a Percent of Total State Expenditures, FY01

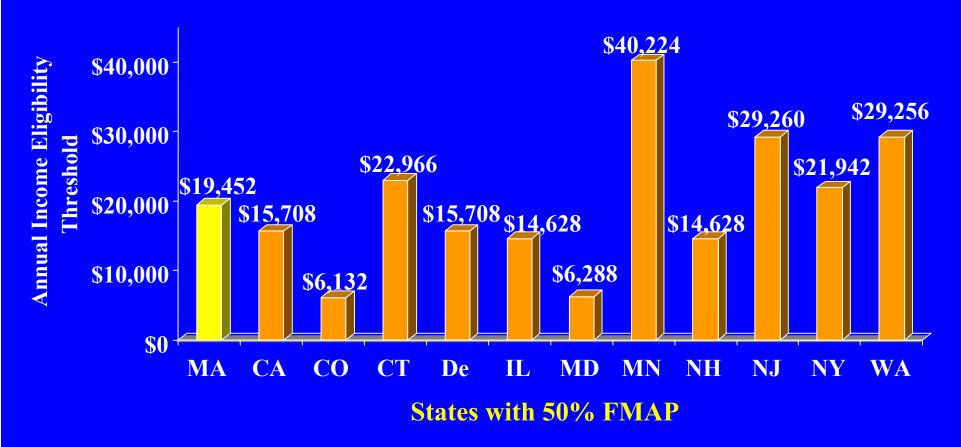


Source: National Association of State Budget Officers



#### MassHealth Income Standards Are Generally Consistent With, And In Many Cases More Stringent, Than Those in Peer States

How Much Can A Working Parent with Two Children Earn and Still Be Eligible for Support?



Source: Center on Budget and Policy Priorities, July 2001.



#### Average Medicaid Expenditure Per Member, FY98



CMS "A Profile of Medicaid: 2000. Figures exclude DSH



### A Larger Proportion of MassHealth Members are Elderly, Disabled and/or in Nursing Homes Than in Other States

Indicator	MA Rank of 13 states
Medicaid Spending Per Member	#4
Medicaid Spending Per State Population	#2
Percent of State Population on Medicaid	#3
Elderly and Disabled as % Medicaid Members	#1
Percent of state population 65+ On Medicaid	#3
LTC spending as % total Medicaid spending	#4
Percent of Medicaid Members in Nursing Homes	#6
State Health Spending/Capita	#1

Source: Kaiser Family Foundation, State Health Facts



### What More Can Be Done?



#### **Broad Program Cuts are Not the Answer**

- "Penny wise and pound foolish"
- Impact on UCP
- Loss of federal revenues
- Effect on poorest and most vulnerable
- Need is growing with economic downturn
- Potential consequences for financial condition of many providers



### Focus on Major Spending Areas

- Institutional long-term care
  - Senior Care Options
  - Major reform of long-term care financing and delivery
- Prescription Drugs
  - Drug lists, drug price reductions
- Acute care hospital services
  - Care management and disease management
  - Initiatives to encourage community-based care



#### **Other Priorities**

- Federal revenue maximization
- Reform of Uncompensated Care Pool
- Longer-term approach to planning and financing MassHealth (e.g.,ensure on-going health of Trust Fund)
- On-going mechanism for independent analysis and public discussion of MassHealth

