

### The Role of States

- 50 opportunities to try new things
- Less industry influence
- More rapid turnaround
- Connection with Attorneys General
- Precedent (e.g., tobacco)

### State Legislation

### **Near Term Wins**

- School nutrition
- Menu labeling
- Trans fat

### **Further Off**

- Change food economics
- Harness agriculture policy
- Regulate marketing to children



### Melts in your mouth, not in your hands



They're Grrrreat!



I'm lovin' it



Break me off a piece of that \_\_\_\_\_ bar



I go cuckoo for \_\_\_\_\_

# 25% of all vegetables eaten in the U.S. are

French Fries

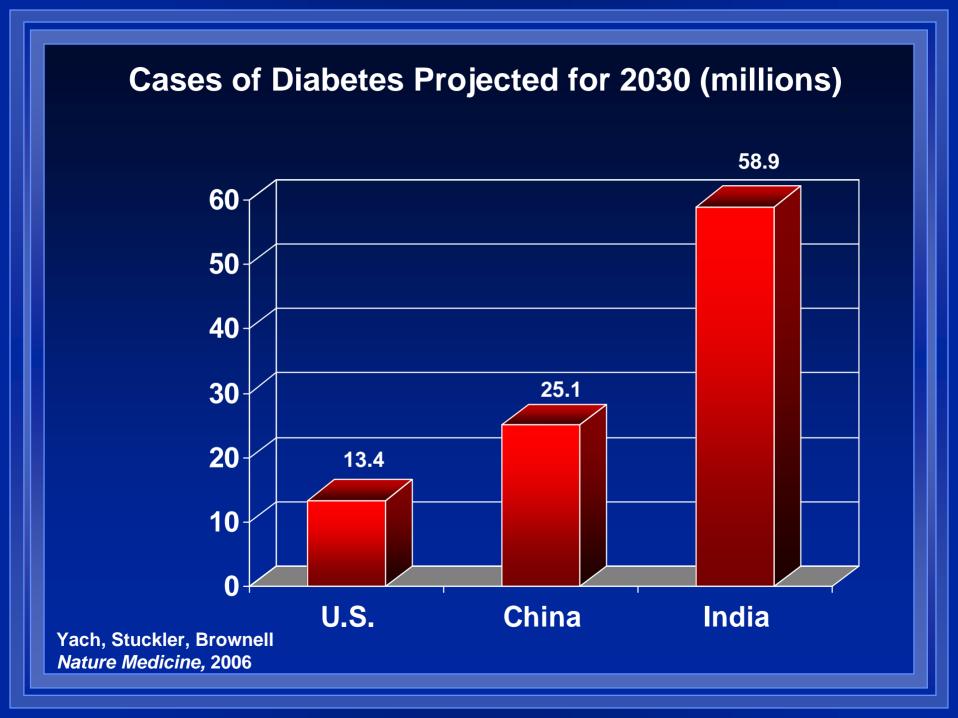
Krebs-Smith, Cancer, 1998

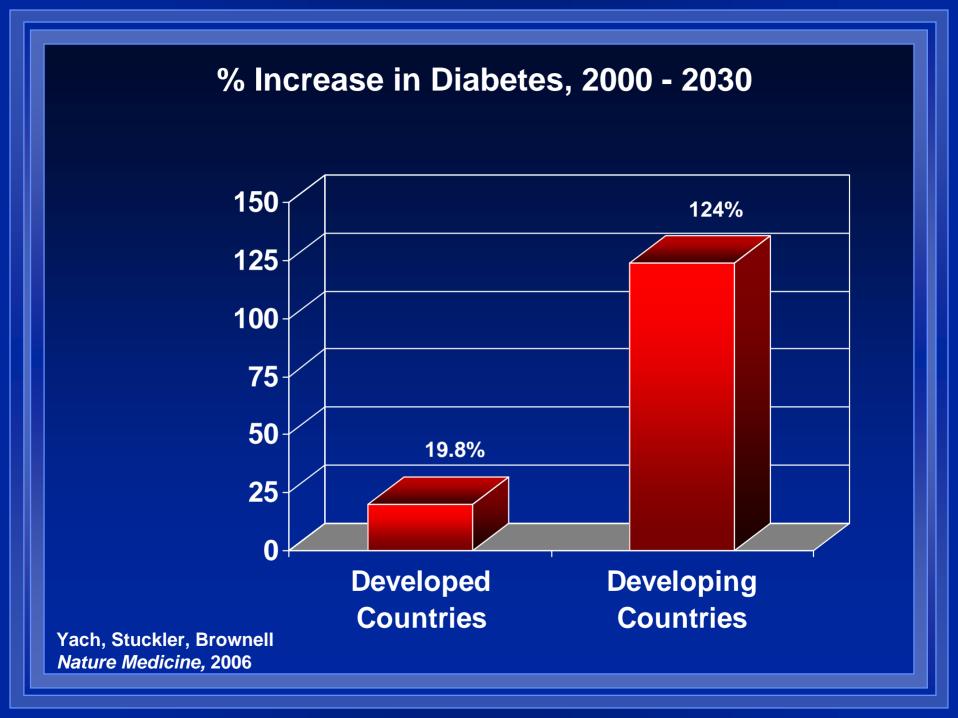












So,

What's Wrong?

Traditional thinking

Failure to follow the science

Conflicts of interest

Suboptimal defaults

#### The Classic Start to Modern Public Health

> August, 1854 - great outbreak of cholera in London

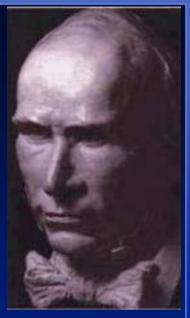
- Miasma (spontaneous generation) theory prevailed
  - disease came from spontaneous life forms from swamps and putrid matter

- Alternative was germ theory
  - disease from microorganisms inside the body

http://www.ph.ucla.edu/epi/snow/lifejohnsnow.html

### **Enter John Snow** (father of modern epidemiology)

Anesthesiologist



(1813-1858)

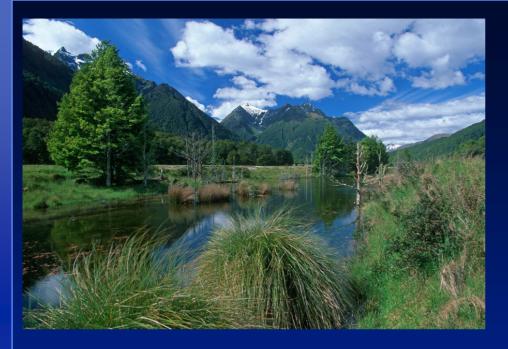
Ministered to Queen Victoria during childbirth

#### Snow....

- Suspected transfer was through water
- Did geographic mapping
- Most deceased were near Broad Street pump
- Sept, 1854 convinced leaders to remove handle
- Stopped the spread

http://www.ph.ucla.edu/epi/snow/lifejohnsnow.html





### **Upstream Metaphor**

Public health works here

**Medicine works here** 





Is There a
Pump Handle
Equivalent
For Poor Diet?

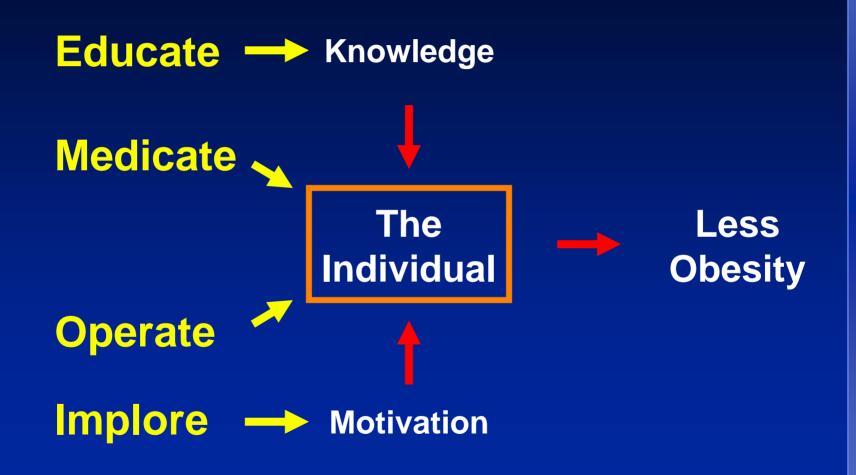
Is Anyone Even Looking?

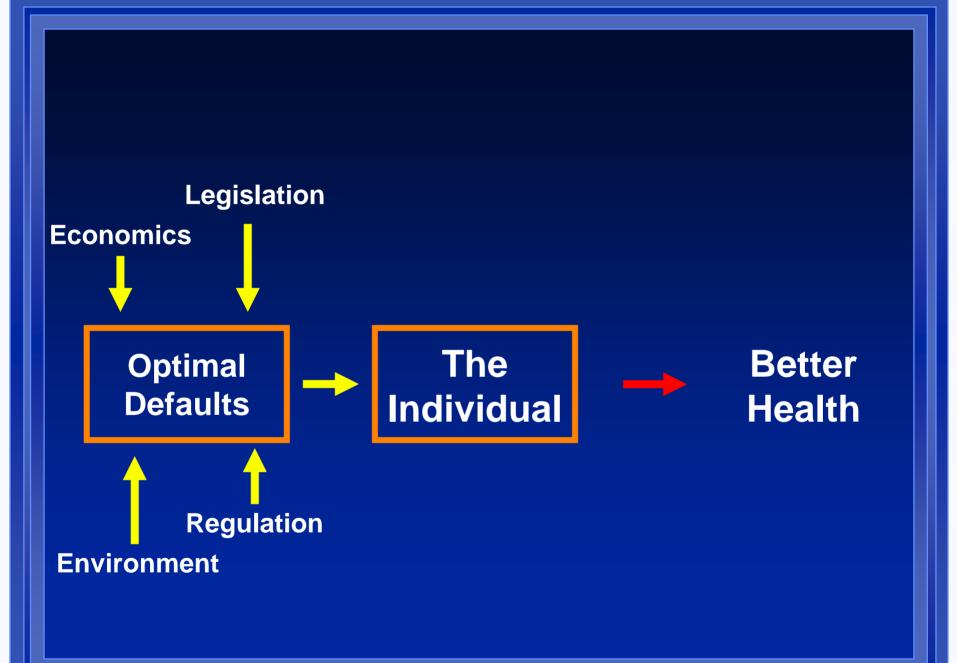
### **How Best to Make Change?**

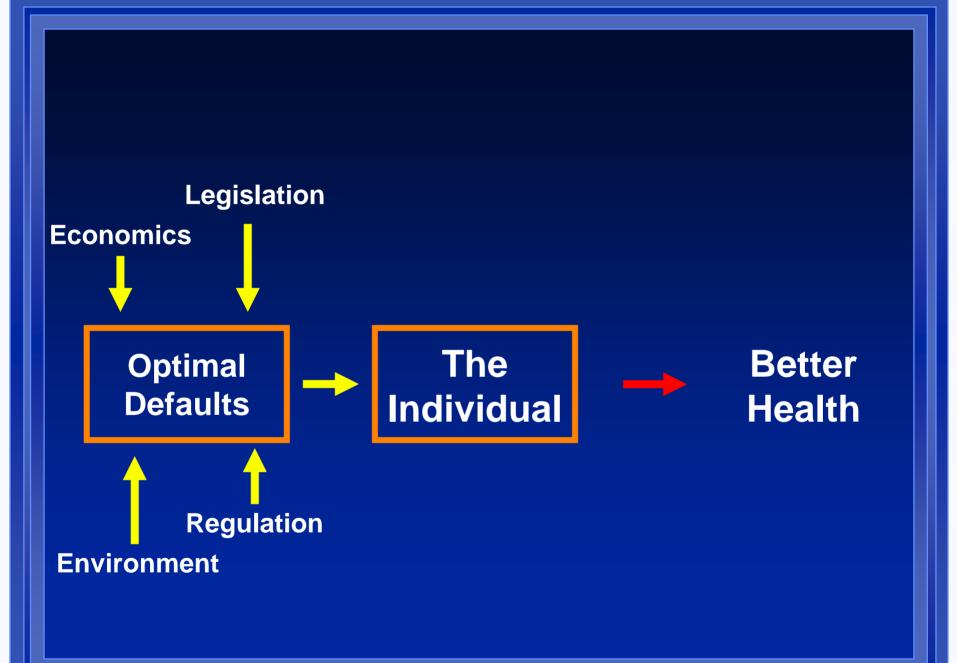
**Educate** — Knowledge **Medicate** The Better Individual Health **Operate Implore** Motivation

## % of US Population Getting **Recommended Physical Activity (1986-2000)** CDC, BRFSS

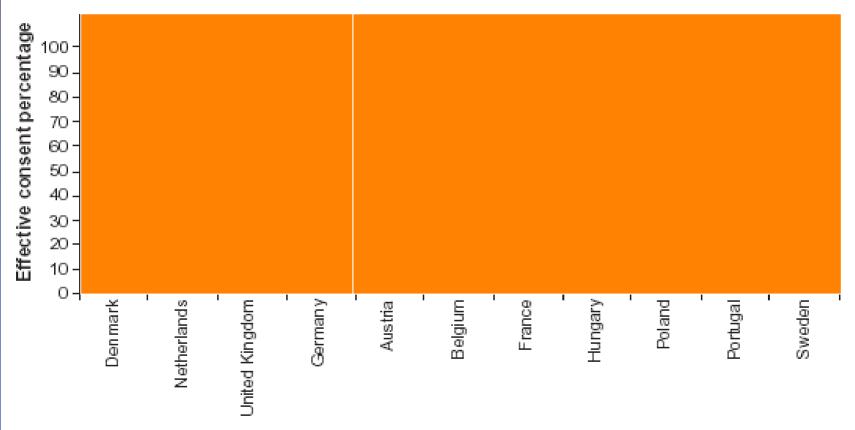
### **How Best to Make Change?**







### **Another Example – Organ Donation**



Effective consent rates, by country. Explicit consent (opt-in, gold) and presumed consent (opt-out, blue).

Johnson & Goldstein, *Science*, 2003 "Do defaults save lives?"



### **Economics of Food**

**Poor Foods** 

Highly accessible

Convenient

**Good tasting** 

**Promoted heavily** 

**Inexpensive** 

**Healthy Foods** 

Less accessible

Less convenient

Worse tasting

Not promoted

More expensive

### **Funding Distortion**

**Pyramid % USDA Funding %** 

Meat, poultry, fish, eggs

14%

52%

Fruits, vegetables

33%

5%

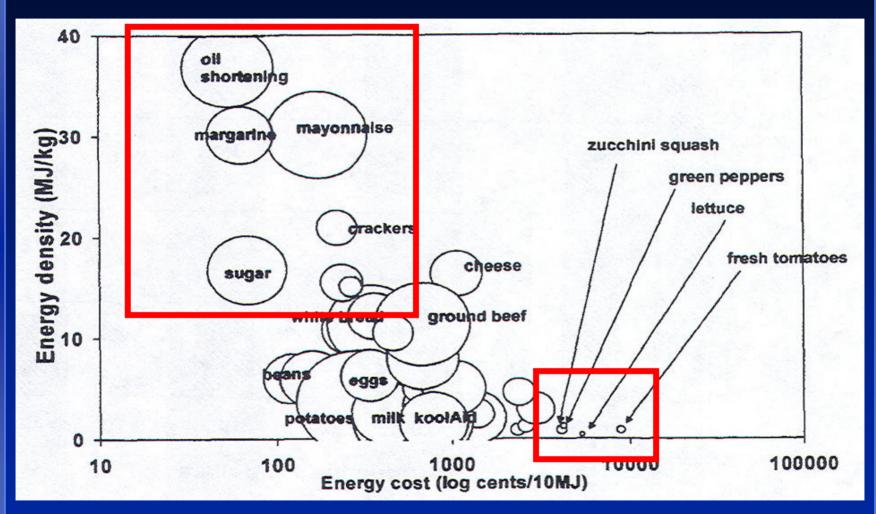
### Annual NCI budget for 5-a-day nutrition education

\$ 3 million peak

### McDonald's "we love to see you smile" campaign

\$ 500 million

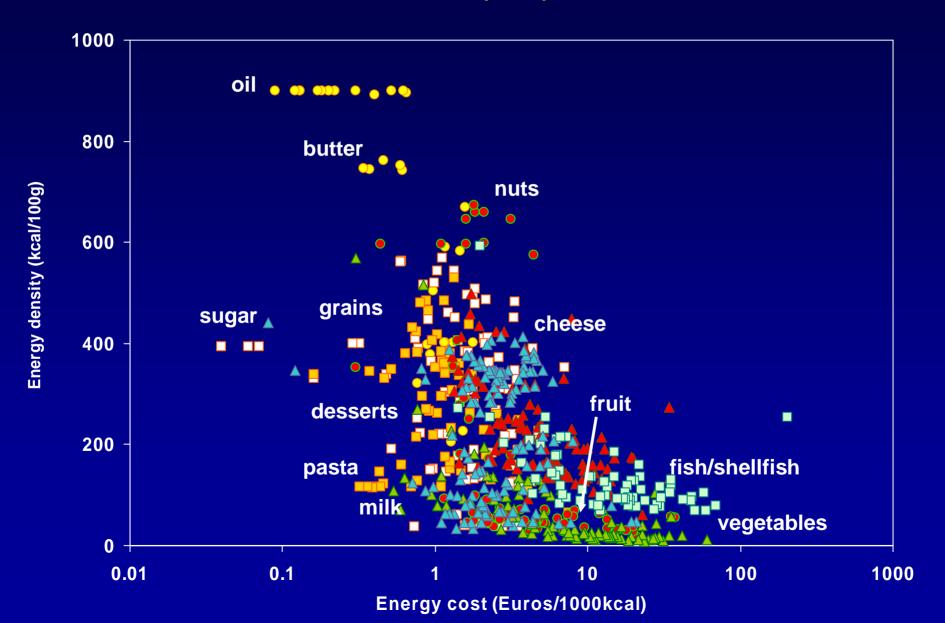
### **The Cost of Calories**



Drewnowski & Specter Am J Clin Nutr, 2004

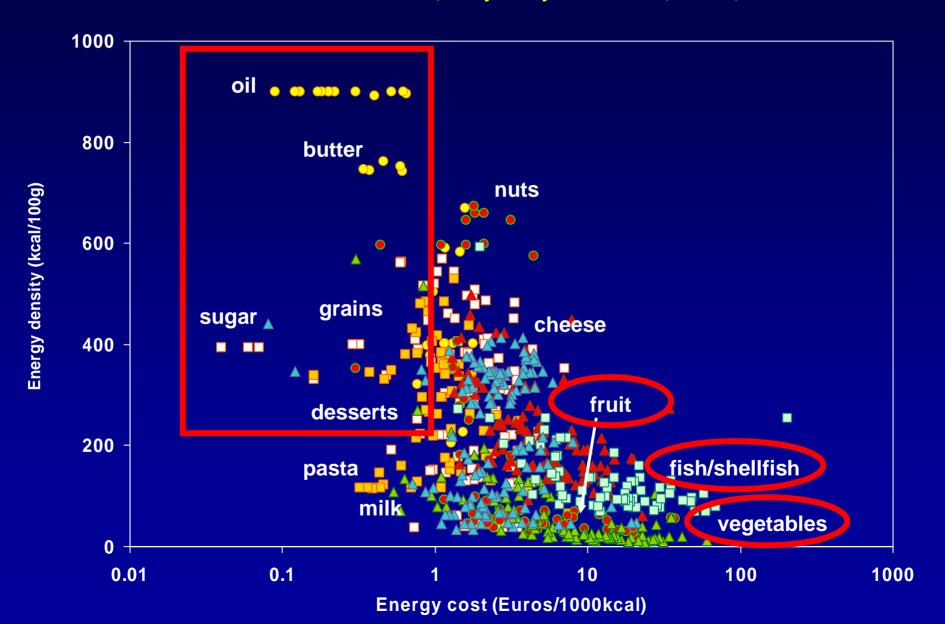
#### Energy density (kcal/100g) and energy cost (€1000kcal) -

Data from INCA nutrient database; analyses by Drewnowski, Maillot, Darmon



#### Energy density (kcal/100g) and energy cost (€1000kcal) -

Data from INCA nutrient database; analyses by Drewnowski, Maillot, Darmon



### Relative Changes in Costs (using Consumer Price Index)

#### From 1980 - 2000

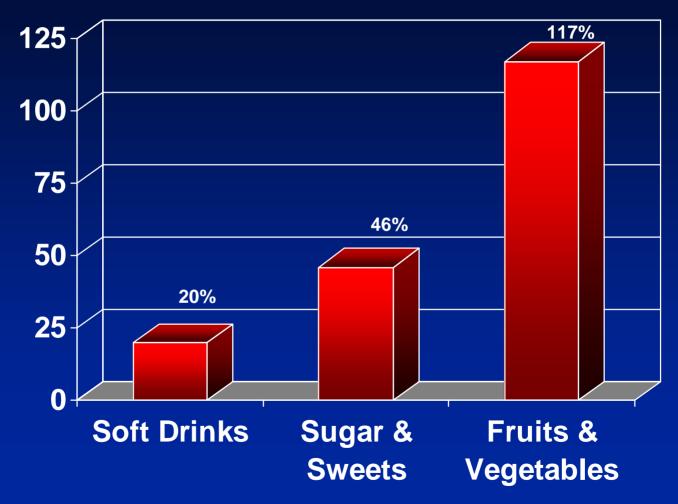
3.8% average increase in inflation rate

Food prices rose less (3.4%)

This is 14% drop in relative price of food

Council of Economic Advisors 2004 Report





Putnam et al. Food Rev, 2002



**Big Mac Extra Value Meal** 

\$5.19

Sesame Ginger Salad w/ lg drink

\$6.58

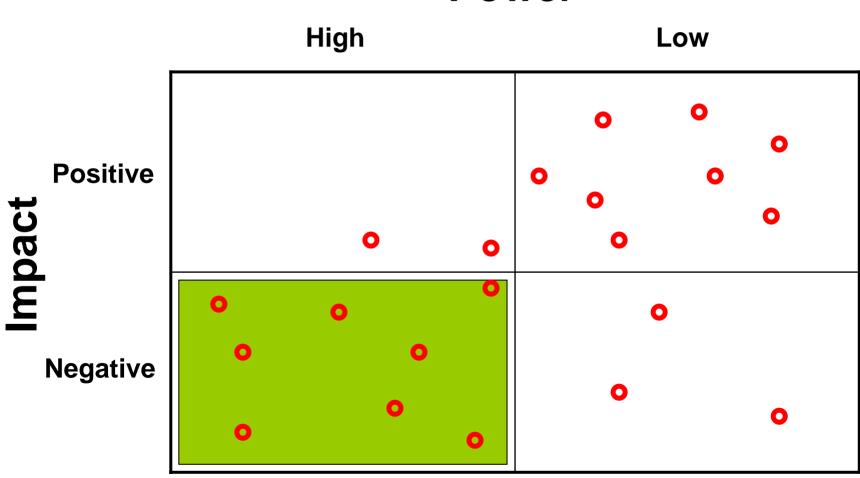
**Double Quarter Pounder Meal** 

\$6.19



### The Power Grid is in Chaos

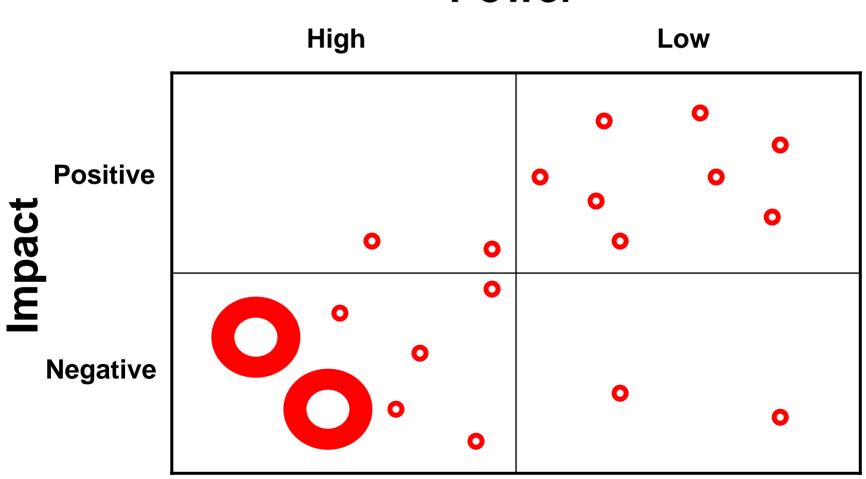






### The Reality

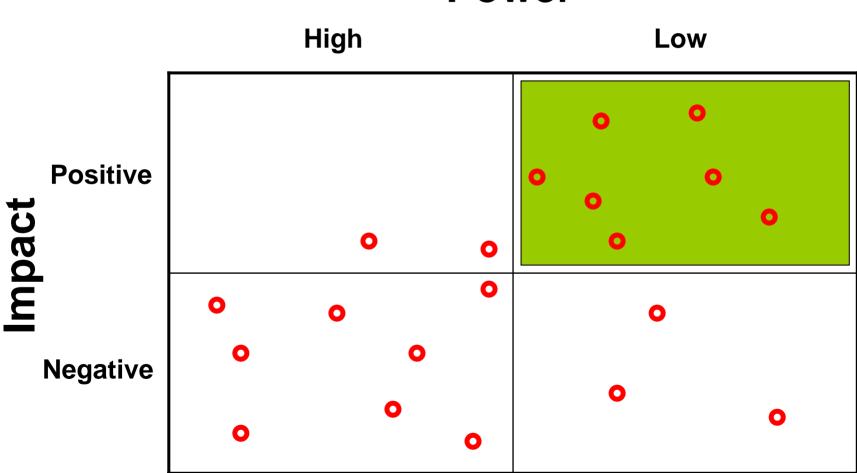
#### **Power**





### **Local Grid Changes**





### Legislative Opportunities

### **Near Term**

- School nutrition
- Menu labeling
- Trans fat

### **Longer Term**

- Change food economics
- Harness agriculture policy
- Regulate marketing to children



### **Trends in Public Opinion**

	<u>2001</u>	<u>2003</u>	<u>2004</u>
Favor taxing foods	33%	40%	54%
Favor restricting children's food advertising	57%	56%	73%
Favor soft drink/snack food bans in schools	47%	59%	69%
Favor required calorie labeling in restaurants		74%	80%

